RETAIL STORE
2020 Rate Schedule and Statement of Licensee’s Operating Policy

Account Number: ___________________________  Account Name: ____________________________

REPORTS ARE DUE QUARTERLY FOR THE PRIOR QUARTER
Jan 1 (Oct-Dec), Apr 1 (Jan-Mar), Jul 1 (Apr-Jun), Oct 1 (Jul-Sep)

SCHEDULE I. Performance of music by mechanical means only, without acts:

A. Individual locations:
   1. Annual license fee for audio-only performances:
      $256.50 up to 3 speakers
      $53.00 each additional speaker
      Maximum license fee: $2,148.50
   2. Annual license fee for audio-visual performances:
      $386.50 up to 3 speakers
      $78.00 each additional speaker
      Maximum license fee: $3,242.50

B. Chains having 10 or more locations under common ownership performing music by mechanical means only, without acts:
   1. Annual license fee for audio-only performances:
      $256.50 for each of the first 200 locations;
      $232.00 for each location from the 201st to the 400th;
      $190.00 for each location from the 401st to the 1,000th;
      $170.50 for each location from the 1,001st to the 2,000th; and
      $154.00 for each additional location above 2,000
   2. Annual license fee for audio-visual performances:
      $386.50 for each of the first 200 locations;
      $343.50 for each location from 201st to the 400th;
      $285.00 for each location from the 401st to the 1,000th;
      $256.50 for each location from the 1,001st to the 2,000th; and
      $233.00 for each additional location above 2,000

Note: If performances are given by both audio and audio-visual means, the higher license fee shall apply.

SCHEDULE II. Performance of live music (e.g., performances of live music in a cafe section of a book or record store), or performance of mechanical music with acts (e.g., a fashion show at which live models display clothes to the accompaniment of mechanical music):

A. Individual Locations:
   $47.00 per day per location using live music, subject to a maximum annual live fee of $3,826.50 per location.

B. Chains having 10 or more Locations:
   $47.00 per day per location using live music, subject to a maximum annual live fee of $2,984.50 per location.

C. Alternative Rate Schedule for Chains having more than 100 Locations:
   Chains having more than 100 locations shall pay either the live music fee calculated in accordance with Schedule II.B. or this Schedule II.C., whichever is lower.

<table>
<thead>
<tr>
<th>Number of Locations in Chain</th>
<th>Annual Live Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>For the First 150 Locations</td>
<td>$172,927.00</td>
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<tr>
<td>For Each Additional Location from the 151st to the 200th Location</td>
<td>$887.00 per Location</td>
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<tr>
<td>For Each Additional Location from the 201st to the 250th Location</td>
<td>$692.00 per Location</td>
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<tr>
<td>For Each Additional Location from the 251st to the 300th Location</td>
<td>$544.00 per Location</td>
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<tr>
<td>For Each Additional Location from the 301st to the 350th Location</td>
<td>$439.00 per Location</td>
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<tr>
<td>For Each Additional Location from the 351st to the 400th Location</td>
<td>$355.00 per Location</td>
</tr>
<tr>
<td>For Each Additional Location above the 400th Location</td>
<td>$291.00 per location</td>
</tr>
</tbody>
</table>

Annual License Fee For Calendar Year 2021 and Thereafter
The annual license fees set forth in this Rate Schedule will apply for the calendar year 2020. All rates (including the maximum rates) for each subsequent calendar year will be adjusted in accordance with the increase in the Consumer Price Index, All Urban Consumers (CPI-U) between the preceding October and the next preceding October.


I certify the above information is true and correct.
Dated: / / 
Signature: 

ASCAP Toll Free: 1-800-505-4052 Fax: 615-691-7795